1050 Westlakes Drive Berwyn, PA 19312 Tel (+1) 234 567 8901 Fax (+1) 234 567 8902



TE Connectivity Ltd.

October 30, 2020

Dear Channel Partner,

Improving TE Connectivity's (TE) on-time delivery performance to support your ability to fulfill customer requirements in a timely and consistent manner is one of our top priorities. To expand the availability of the RNF-100 and VERSAFIT products in colors supported by our Appliances Business Unit, we will be utilizing TE's master distributor, Heilind Electronics, to support these products in the America's market. By partnering with Heilind to stock these products, we can focus on improving our manufacturing efficiencies to improve availability to our mutual end customers. Heilind is committed to stocking these products and will offer them to our authorized distributors at MOQs aligned to annual customer demand.

As a valued distribution partner, TE respects your commitment to stocking our products. Effective immediately, you will have a 30-day window to order any of these tubing products addressed in this communication directly from TE. We ask that you limit quantities to no greater than your six month requirement and with no order placed having a request date outside system lead time.

The list of selected TE parts can be downloaded here: https://www.te.com/content/dam/te-com/documents/channel/global/hst-distributionprogram.xlsx

Contact information for Heilind is as follows:

Region	Website	Phone
North & South America	www.heilind.com	800-400-7041

If you have any questions or need further clarification, please contact your TE account manager.

Thank you for your continued cooperation and support of TE Connectivity and the Appliances Business Unit.

Sincerely,

Sean Miller Vice President, Global Channel Sales TE Connectivity